



# Liberty Mutual Surety Plus™

## Flexible bond programs for small to mid-sized construction projects

While Liberty Mutual Surety has the capabilities and resources to provide bonds for all-sized contractors, our Liberty Mutual Surety Plus underwriters focus only on contract bond programs up to \$25 million, subdivision bonds, and bonds requiring specialized underwriting.

Whether you're just starting out and seeking your first bond, or you're a contractor with frequent bond needs, the Surety Plus underwriting team works with you every step of the way.

## **Surety Plus advantages**

- Long-term relationships. If your contractors grow, our underwriters can seamlessly transition them to the next segment, ensuring a long-term Liberty, agency, and customer relationship.
- Field and home office focus. With field and home office underwriters dedicated solely to this sized business, Surety Plus underwriters understand your clients' needs.
- **Expedited decision making.** Because our field offices have significant authority levels, you get a faster response.
- Product breadth. Surety Plus' appetite exceeds that of many other carriers.

## Surety target appetite<sup>1</sup>

General contractors

Subcontractors of all trades

Engineering contractors

1 Projects not in our appetite include residential construction contracts, design/build, computer software, and hazardous materials.



**1st largest** surety in the U.S.<sup>2</sup>



Serving 38 contractors on the ENR Top 100



Treasury listing, \$1.9 billion



Can issue bonds in **60+ countries** 



**77th** on the Fortune 500



"A" from A.M.
Best Company;
"A2" from Moody's;
"A" from Standard
& Poor's

## Surety Plus

Providing you with the contract bonds you need. From small to mid, transactional, alternative, to subdivision.

# Small to mid-sized construction bond programs

Surety Plus is the optimal solution for clients with cost-to-complete needs up to \$25 million.

Our underwriters are skillful and easy to work with. With a common-sense approach to decision-making, flexibility on limits, potential to consider personal indemnitor wealth, and the authority to provide fast answers, they'll help you keep business moving.

We use all of our resources available to help you maximize your contractor's success. We use our local knowledge about industry conditions and regional trends with advanced metrics of economic and construction data to enhance our relationships and provide a successful experience.

We're ready to work with a wide range of trades. We have the flexibility and appetite to satisfy the occasional, one-off bond need or establish a long-term bonding relationship with your account.

## **Vista Surety**

Liberty Mutual Surety is one of only a few carriers that offers both standard and alternative contract surety.

Our Surety Plus Vista program provides bond solutions for:

- Emerging businesses
- · Established businesses facing new challenges
- Contractors with nontraditional business models that may not appeal to other surety providers

Vista also allows businesses to stay competitive and bid bondedwork, with a specialized suite of underwriting tools that includes:

- · Funds administration
- Collateral: ILOC, cash, CVLI and first-lien positions on real estate
- Small Business Administration and other bond-guarantee programs

In just hours

Our Contract XPress and XPress+ programs are geared specifically for clients who need small or occasional bonds quickly. Contact us via <a href="mailto:email">email</a> to get started. Once an application is received, we often can respond within a business day.

**Contract Transactional bonds** 

|                                | Contract XPress   | Contract XPress+  |
|--------------------------------|-------------------|---|
| Target size                    | Up to \$500K      | <ul> <li>\$500K – \$3 million<br/>single/aggregate cost<br/>to complete</li> <li>\$1.5 million single/<br/>aggregate bonded only</li> </ul> |
| Flexible limits?               | Yes               | Yes   |
| Response time                  | Less than 4 hours | Less than 8 hours   |
| Financial statements required? | No                | Yes, but don't need to<br>be CPA-reviewed or can<br>be supplemented with<br>personal statement  |
| Dedicated underwriters?        | Yes               | Yes   |
| Indemnity                      | One page, scanned | One page, scanned   |

### **Subdivision bonds**

With decades of subdivision experience, our Surety Plus underwriters have seen the ups and downs of the housing markets, and have the expertise and insights to guide and support today's real estate developers and home builders.

Many municipalities require subdivision bonds, also known as plat bonds, for development projects. Surety Plus provides capacity to handle the subdivision needs of any privately held builder.

Target markets:

- Private and public home builders
- · Commercial developers
- Land and lot developers



#### Learn more

Contact your underwriter or visit us online at **libertymutualsurety.com** 



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