



# Ironshore Wholesale

## 2021 new business successes (all regions)

### 2<sup>nd</sup> quarter

#### IronPro

Management liability			
Operations	State	Layer	Premium
Laboratory equipment Supplier	CA	\$2.5M runoff	\$80K
College entrance exams	NY	\$5M primary	\$153K
College entrance exams	NY	\$5M x \$25M	\$54K
Cabinet manufacturing	TX	\$2M primary D&O/EPLI with \$1M FID	\$50K
Mutual insurance company	TX	\$5M xs 10M	\$100K
Healthcare equipment and services IPO	IN	\$5M xs \$15M	\$880K
Biotech	CA	\$2.5M xs \$27.5M runoff	\$195K
Pharma	PA	\$2M primary fiduciary	\$25K

Professional liability (MPL)			
Operations	State	Layer	Premium
Funeral services - excess	TX	\$3M xs \$3M	\$220K
Consulting services - excess	CA	\$5M xs \$30M	\$48K
Staffing services	AL	\$1M - primary	\$15K
Franchisor EO - excess	TX	\$5M xs \$20M	\$30K

Cyber			
Operations	State	Layer	Premium
IT solutions (SaaS) cyber/tech	IL	\$5M xs \$20M	\$90K
Manufacturer - cyber excess	IL	\$5M xs \$15M	\$75K

Lawyers Professional Liability (LPL)			
Operations	State	Layer	Premium
Law firm	PA	\$10M xs \$10M	\$90K
Law firm	NJ	\$5M p/o \$10M xs \$10M	\$25K
Law firm	CA	\$5M xs \$10M	\$30K

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